

John Dunnuck III

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EXECUTIVE SUMMARY

Accomplished senior level executive with extensive experience in local and state government along with higher education. Proven track record of developing talent and implementing successful strategies aligned with overall business objectives to enhance productivity, reduce costs, and improve overall measurable operational performance.

Areas of expertise include:

- Leadership / Team Building
- Growth Management Planning
- Facility Planning and Operations
- Financial Management
- Land Development Code Review
- Code Enforcement
- Strategic Planning
- Information Technology Operations
- Private / Public Partnerships
- Procurement Process & Practices
- Complex Real Estate Initiatives
- Capital Construction
- Non-Traditional Revenue Generation
- Public Safety
- Emergency Management
- Risk Management
- Recreational Programming

EXECUTIVE LEADERSHIP EXPERIENCE

Broward College

Senior Vice President, Finance & Operations

Fort Lauderdale, FL

November 2012– June 2023

Duties

Led and managed the College's Facility Department to include, planning, maintenance and capital construction; Finance Department; Financial Aid; Safety, Security, and Emergency Department; Business Services to include Supplier Diversity, Procurement, and Risk Management; Information Technology Department; BCEduventures, a direct support organization to raise non-traditional revenue thru private sector partnerships; and, Auxiliary Services to include traditional college revenue generation. As Vice President, developed and enforced policy and procedure, advanced innovative solutions to complex situations, led an organization of 250 employees while managing the College's \$300 million dollar budget. Negotiated complicated contracts and regularly presented information to the Board of Trustees.

Select Accomplishments

- Monetized land for two projects that will generate up to \$500 million dollars of revenue over 99 years.
- Developed priority-based budgeting strategy to measure returns vs investments.

- Outsourced the bookstore operation creating better customer service while generating an additional \$4 million dollars.
- Negotiated an agreement to convert a campus facility into one of the first indoor pickleball facilities in South Florida.
- Partnered with a company to create a soccer training and educational program on the south campus.
- Directed financial operations of a public institution with over 45,000 students.
- Identified \$8 million of re-occurring general fund expenses and revenues to reprioritize as part of Fiscal Year 2022-23 budget.
- Centralized Maintenance and Security Departments into cohesive units over three campus locations.
- No bid challenges in ten years of overseeing Procurement.
- Managed the College's and the Foundation's \$201 Million financial investment portfolio.
- Developed a recreational facility (www.tigertaillake.com) which generates over a million dollars in revenue. Previously the facility was subsidized by student fees.
- Renovated Bailey Hall to host Gubernatorial Debate and all future high-profile events.
- Executed the first P3 partnership for classroom space in the State and partnered with Florida International University for use of said space.
- Negotiated the vacation of Florida Atlantic University operations in downtown Fort Lauderdale at minimal cost to the College. This allowed for the long-term lease revenue opportunity downtown.
- No State financial audit findings as CFO.
- Completed all major building projects (Science Bldg., Auto-Marine, Bldg 47, Aviation Annex, Miramar West) on schedule and on budget.
- Sold an Auto-Marine Center above appraised value, generating one-time funds of \$11 million dollars, which allowed College to right-size facilities and save operating expenses.
- Implemented a new cloud-based enterprise resource planning system, Workday.
- Developed a vision to leverage campus assets, creating non-traditional revenue, which has become the basis of the new Direct Support Organization - BCEduventures.
- Led termination of a third-party student information system implementation that was millions of dollars over budget from previous administration. Successfully negotiated a settlement to receive a multimillion-dollar refund.
- Implemented cloud systems for all IT activities including storage, software and telephony while enhancing system redundancy.
- Installed \$4 million dollars of computer technology to create flexible learning classrooms utilizing HEERF funds.
- Developed project-manager-based approach to manage all HEEREF related spending, tracking and submissions. College on track with all guidelines.
- Constructed a 24/7 Security Operations Center to centralize all dispatch and video monitoring activities without additional operational dollars to fund staffing.
- Constructed student service spaces to improve recruitment and retention including the academic success centers, dining facilities, common areas, and a student service intake area.
- Led a cross-functional College team for all COVID related situations.

- Saved the College over \$100,000 challenging the insurance provider's methodologies.
- Developed the College's first Enterprise Risk Management (ERM) system for tracking levels of risk.
- Reduced overtime of Safety & Security by 300% by establishing a 2080 annual work schedule for officers.
- Hurricane Irma facility response completed a head of all local and regional institutions.
- Added named food service providers based on student requests (Subway, Dunkin, Smoothie King Papa Johns).
- Took lead role in college-wide committees such as Aspen Institute panel, Finance & Investment Committee, Enterprise Resource Planning Committee, Sustainability Committee, and Health Care Task Force Advisory Committee.

South Florida Water Management District
Business Services Director (Program Manager of Restoration)

West Palm Beach, FL
 2004–2011

Duties

Managed the \$2 billion dollar Everglades and Kissimmee basin restoration activities. Coordinated all budgets and 300 plus projects for restoration. Developed the engineering and construction department from inception while reducing program support costs. Acted as program liaison with the Army Corp of Engineers. Negotiated all significant construction contracts. Managed 2.5 million acres of land including all leases. Oversaw the land acquisition support team i.e., appraisals, title and closing. Presented action items and regularly met with the District Governing Board.

Select Accomplishments

- Expanded recreational space opportunities (hunting, camping, and canoeing) by 50%.
- Created the restoration engineering and construction departments saving millions of dollars annually in operating costs.
- Negotiated a \$40 million savings on a \$460 million contract negotiation for the EAA Reservoir project.
- Responsible for Human Resource activities of 500 plus employees.
- Successfully implemented a Districtwide reorganization plan reducing 16 programs to 4, creating a streamlined process.
- Successfully defended two Federal lawsuits relating to land lease activities.
- Led appraisal of one of the largest environmental purchases in State of Florida history, Babcock Ranch.

Collier County Board of County Commissioners
Public Services Administrator

Naples, FL
 2002–2004

Duties

Led 800 plus employees and the largest general fund budget in the County including the departments of Parks and Recreation, Libraries, Domestic Animal Services, Emergency Medical Services (EMS), Veteran Services, Social Services, Museums, and Extension Services. Presented all action items to the Commission, lead union negotiator, developed annual budget, and all day-to-day activities. Additionally, acted as the County liaison to the Black Affairs and Hispanic Affairs Advisory Boards.

Select Accomplishments

- Wrote and awarded grants to construct Sugden Regional Park, a freshwater recreational lake.
- Negotiated the purchase of 212 acres and constructed the North Collier Regional Park, a park with thirteen athletic fields, a water park and nature trails.
- Successfully negotiated a multi-year union contract with EMS.
- Developed a long-range beach and boat access strategy adopted by the Commission and still utilized today.
- Successfully won a lawsuit with the Ritz-Carlton to construct a beach parking garage.
- Leveraged grant and matching funds to construct and operate a walk-in medical clinic for underserved populations.
- Expanded museum system without additional funding.
- Constructed upscale regional library.

Collier County Board of Commissioners
Community Development Administrator

Naples, FL
2000 – 2002

Duties

Led 200 plus employees to include the following departments: Growth Management, Planning, Zoning, Engineering, Natural Resources, Pollution Control, Code Enforcement, Building and Permitting, Housing, and Tourist Development at a time when Collier County was the fastest growing community in the United States.

Select Accomplishments

- Consolidated multiple impact fees into one Ordinance saving millions of dollars.
- Restructured Planning Department to improve development review process, cutting review time 50% while also creating an expedited review for Economic Development Council backed projects.
- Overhauled records management to digitize all new and historic records in less than a year.
- Provided leadership to development community during Final Order issued by the Department of Environmental Protection prior to arriving in the position.
- Successfully guided re-districting boundaries of County with no challenges.
- Managed and presented all growth management ordinance modifications.
- Brought integrity back to the Planning Department after many legal issues with preceding administration.

EDUCATION

University of Illinois

Urbana Champaign, IL

Bachelor of Science in Leisure Studies, 1993

Florida Gulf Coast University

Fort Myers, FL

Master of Public administration, 2000-2002

Thirty-two (32) credit hours completed

COMMUNITY SERVICE

Lighthouse of Broward Board Member (2019-2023)

A non-for-profit to support the visually impaired.

Winterfest Boat Parade (2020-2023)

A non-for-profit that showcases the 7th largest parade in the Country supporting greater Fort Lauderdale.

REFERENCES

References available upon request