

# Michael Nagy

**Executive Management. Insight. Leadership. Private and Public Sectors. >> BUDGETS, FINANCES \*\* H.R. \*\* CONTRACTS, RFPS, BIDS, PROCUREMENT \*\* REGULATORY, ASSETS, OPERATIONS MANAGEMENT \*\* PROCESSES ALIGNMENT. PROBLEM SOLVING. \*\* TRANSPARENCY \*\* RELATIONSHIPS / TRUST & HARMONY BUILDING**

Powder Springs, GA 30127

[have.a.vision91@gmail.com](mailto:have.a.vision91@gmail.com)

859.519.9802

EXPERTISE... \*/\* EXPERIENCE...

- Engineering, Public Works, P3-Projects \*\*\* Land-Use, Permits, Inspections
- Staffing, Hiring; Labor (Union) Contracts {Negotiations, Administration}
- RFPs, Procurement; Audits, Finances \*\*\* By-Laws, Parliamentary Decorums
- Relationships, Business Development \*\*\* State & Federal Lobbying \*\*\* Leadership, Sincerity \*\*\* Decision-Making, Envisioning
- City Government, Municipal Utilities {Water, Electric, Etc.} \*\*\* Software / Technology \*\*\* Operating Procedures, Processes, Accountabilities

+++++

SOLVING PROBLEMS --- .....not creating MORE paperwork \*\*\* COMMUNICATING, CONNECTING  
--- .....not gatekeeping...feigning...dismissing \*\*\* ARTICULATING, DISRUPTING "POSITIVELY" (w/  
FERVOR, FORESIGHT) --- .....not checking boxes \*\*\* DECISIVE, UPRIGHT, FACTUAL --- .....not  
vacillatory, nor a sidestepper

Willing to relocate: Anywhere

Authorized to work in the US for any employer

## Work Experience

---

### **Consultant/Freelance (per project, part-time)**

Self

2019 to Present

PART-TIME, PER PROJECT... \*\* Spot work, 1099 assignments, teaching, etc.

Tasks, Capabilities:

- HR Policies, Manuals, SOPs (Updates, Revisions, Rewrites)
- Budgets/Revenues Forecasting \*\* Re-formatting Budgeting Processes, Spreadsheets \*\* Steering Recruitments, Guiding Hiring Processes
- Administering -- RFPs / Contracts, Regulatory (Compliances) Matters & Responses, More... \*\* Streamlining, Creating, Agendas and [Efficient] Public Meetings Processes...

### **Community Development (Zoning, Building Permits) Director**

City of Dallas, GA - Dallas, GA

2022 to 2023

Land-Use, Building Permits, MEPs, Zoning & UDC Management

### **Business Development Manager**

Bureau Veritas - Kennesaw, GA

2017 to 2019

Responsibilities: --existing client care, outreach with fresh account leads. \*\* CORE SALES --- CBO & Building Permits Admin Services., Plans Review, Inspections, Code Enforcement, Stormwater. \*\* Erected tradeshow promo setups & booths.

DUTIES covered:

- RFP solicitations, responses, Working with SBE, MBE protocols.
- Apprising cities & counties about ICC certifications, evolving building codes.
- Advocated for, promoted benefits/savings of 3rd party services. \*\* Speaking often... vividly, convincingly... Re advantages, integrity(s) of BVNA contracts [...a natural at conversational contact, dialoguing; in both formal and cold-call settings].
- Branding, market presence of BVNA increased in Georgia [...from 6 to 25+ counties...and throughout 100+ cities...] thru about 1 year (2017-18).

### **Director - Office of Buildings (OOB) Permits**

City of Atlanta, GA - Atlanta, GA

2013 to 2016

Improved operations - to be more dynamic, efficient. \* Purviews covered fire & building codes; arborist, MEP, stormwater, zoning reviews/inspections.

Managed 120+ staff; \$18M+ enterprise fund. Achieved systemic improvements - via new technology, software installs. \* Fostered high-level meetings, re critical construction projects...to address milestones, ensure deliverables. /\*\*\*\*/ Fostered solid reputation with council, legal staff -- as prolific "GO-TO" problem-solver. \* Guided large, "community-visible" developments to fruition.

- Porsche Motorcars HQ ---- \$100M, 27-acre, HQ Site; (Porsche's largest U.S. investment).
- Buckhead-Atlanta ---- Steered efforts thru city departments...in completing / re-energizing this \$5M residential-commercial development project.
- Google Fiber ---- Assisted build-out of new, fiber...in various city areas. \*\*\*\* FLATIRON BUILDING ---- Guided historical preservation, restoration of uniquely architected building. Rescued due dates, underscored safety aspects.
- FY '16 Budget ---- Engaged candid talks with finance committee on OOB budget. Visionary and probing ideas were offered; per policy improvements, and refreshed, common-sense approaches -- in overall management.

'---Drove \$1M+ of "IN-KIND", astute, impactful, discerning savings -- over 2 years.

'---STEERED PROCESS improvements..... by overcoming red-tape, recognizing needs of business (i.e., guiding projects; defusing instances of problematic late fees/liquidated damages; meeting financing timetables, project deadlines...).

'---Smartly carried-out "OMBUDSMAN" function - per many areas of city ops.

## **City Manager / Utilities Manager**

City of Paris - Paris, KY

2009 to 2011

Managed Water/Electric Utilities, Police, Fire, E-911, Industrial Park/Econ Development, Historic Downtown, City-County Relations, Engineering/Public Works.

- Directed 140+ staff, \$15M+ budget. Increased '10 fund reserves by 200% --- to \$1 million (up from '08 low). \*\*\* Elevated openness, accessible recordkeeping for ALL operations. Restored communicative relationship with auditors.
- Fostered general & utilities cap. budgeting funds. Improved revenue forecasting. Created controls for purchases & tracking of expenses. \*\*\* Upgraded By-Laws for Industrial Park, EMS/911, other regional agencies.
- Hired HR-Risk Coordinator, more, Rectified lasting HR liabilities.
- Issued RFP for EMS services (...critical to area quality of life, strategic planning). \*\*\* Authored bids...for city banking needs/insurance coverages.

## **City Administrator / City Manager**

City of Fort Morgan, CO - Fort Morgan, CO

2007 to 2008

Ran Utilities, Airport, Golf Course, Library, Land Use/Zoning, Recreation, Water Rights, more. Directed 150 staff; managed \$50M+ budget.

- Took control of FY 2008 budget -- reduced total outlays from \$51M to \$47M (while retaining staff...maintaining full delivery of services).
- Re-examined audits, previous budgets. Clarified reserves, revenue forecasts, via teaming with auditor, utility advisors. \*\*\*\* Re-did golf course budget; bringing more accuracy to funding, costs. \*\*\*\*\* Re new city charter. I offered fresh approach to media/community relations; brought clearer outreach to city boards, etc. \*\*\*\* Engaged water, electric talks re proposed ethanol plant.

## **City Manager**

City of Marine City - Marine City, MI

2002 to 2007

- Managed Water/Wastewater, Recreation, Police/Fire, and City Clerk, Elections.
- Led, coached 55+ staff. \*\*\* Resolved labor contracts / management issues.
- Administered \$11M budget. Rewrote parliamentary procedures to improve clarity. Oversaw [TIFs] Tax Incremental Finance districts. Worked extensively with city attorney, council members, on meetings rules-of-procedures.
- Upgraded water & WW treatment plants, installed greater automation.

## **Village Administrator /\*\*/ Sr. Building Inspector**

Village of Pioneer, OH \* City of South Euclid, OH - Euclid, OH

1992 to 2002

In charge of Cemetery, Police, Fire, Water & Electric Utilities, Community Center, Grants, Sub-Divisions Recreation, and HR. Boosted, ensured EPA compliances.

In charge of routine property inspections, and creation of SF Rental Houses Inspection Program

## Education

---

### **Master of Business Administration in Marketing and Finance, Law**

CLEVELAND STATE UNIVERSITY - Cleveland, OH

### **Bachelor's in Economics and Political Science**

Cleveland State University - Cleveland, OH

## Skills

---

- Benefits Administration
- Expense Management
- Forecasting
- Workers' Compensation
- Human Resources
- Fiscal Management
- Budgeting
- Operations management
- Leadership
- Strategic planning
- Turnarounds
- Envisioning
- Process Improvement
- Recruiting
- Project Planning
- Profit & Loss
- Computer Networking
- Risk Management
- Team Management
- Relationship Management
- Business Development
- Analytics
- Management
- Change Management
- Branding
- Business Analysis
- Auditing
- Customer service

## Links

---

<http://www.linkedin.com/in/nagymichael78>

## Assessments

---

### **Inside sales — Proficient**

August 2020

Understanding and responding appropriately in sales scenarios, and performing common sales calculations

Full results: [Proficient](#)

### **Sales skills — Proficient**

October 2020

Influencing and negotiating with customers

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.