

MICHAEL J. NAGY

BUILDING RELATIONSHIPS. INSPIRING TRUST. ACHIEVING RESULTS.

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LEADERSHIP * IMPROVEMENTS * OUTCOMES * MORE...

CITY-COUNTY MANAGEMENT ** TIFs + ECON. DEVELOPMENT / LEGAL ** MUNI UTILITIES (water, electric, refuse, etc.) ** LAND-USE, DISTURBANCE, PERMITS ** POLICE, FIRE, EMS ** MORE...

**** Spot-On Leader, Problem Solver... Source of Fresh Perspective(s)...**

**** Foresightful, Communicative, Empathetic... Team and Morale Builder...**

**** Fiscal Protocols & Operations (Processes) Professional...**

**** Qualifications / Roles – CAO/COO. City-County Manager. Executive Director, Director. Commissioner.**

**** Expertise -- Public Admin., Utilities & Regulations Management. Turnarounds. Communication, Transparency.**

**** Core Capabilities -- Local Government Management, Muni Utilities **** TIFs **** P3 Projects, Engineering, Permits, Land-Use **** Relationship Building, Contracts & RFPs **** Fiscal Controls, Procurement, Budgets **** Parliamentary Procedures, Regulatory Matters **** *More...***

INNOVATIVE - WITH TRANSFORMATIONAL APPROACH to organizational growth, achievement... *Agent for change.*

- Proven **in turning around** under-performing operations. And in **resetting frameworks** for refreshed, immediate, and longer-term successes...both.
- Connective, relatable; **meaningfully engaging - with all WALKS OF-LIFE.** *Natural Ombudsman.* * Astute with big-picture/strategic methods – in delivering *detail-focused, timely implementations... (i.e., “doing more with less”).*

**BUDGETING, FISCAL CONTROLS | STRATEGIC PLANNING, EXECUTION | VISIONARY, MACRO-THINKING
STAFF DEVELOPMENT, EVALUATION | COMMUNITY & BUSINESS PARTNERSHIPS - RELATIONSHIPS
PROTOCOLS, PROCEDURES, SOPS | DIPLOMACY, CONFLICT RESOLUTION | CUSTOMER SERVICE
CAPITAL / REAL ESTATE PROJECTS. ASSETS, SYSTEMS, RESOURCES, FACILITIES MGMT. ECON. DEVELOPMENT.**

PROFESSIONAL EXPERIENCE

City of Dallas, GA

COMMUNITY DEVELOPMENT DIRECTOR

Self Contracting / {1099 Project Management Work}

2019 –

Bureau Veritas, North America; Kennesaw, GA

BUS. DEVELOPMENT MANAGER..... 2017 - 19

Multi-Faceted, Worldwide Engineering/ Consulting Firm

Responsibilities: --tradeshaw display and marketing apparatus setups, and F2F interaction with customer prospects; customer care with existing clients, new outreach efforts with fresh account leads. Core sales sector(s) were in contracting engineering services of CBO, Plans Review, and Building Inspections/Code Enforcement & Stormwater Regulations expertise --- for cities, counties. **Skills...duties...tasks encompassed...**

- Prospecting new client prospects. Connecting via and [further] building upon business relationships...with new/existing customers.
- Pursuing, taking lead on RFP solicitations/responses. Working with SBE, MBE protocols and allocations. Interlacing with cities, counties, developers, re ICC certifications & ever-evolving building code standards/compliances. Advocating benefits/positives of 3rd party services.
- **Speaking vividly, convincingly**, to comprehensive budgetary advantages and integrity(s)...of contracted services delivery from BVNA (...*via naturally excelling at conversational contact, dialogues...in formal and cold-call settings, both*).
- Increasing branding/market presence of BVNA in GA...from **6 to 25+ counties, and 100+ cities** - in less than 1 year (2017-18).

City of Atlanta, GA

2013-2016

Metro Population: 5,710,795 (9th largest in U.S.)

DIRECTOR – OFFICE OF BUILDINGS (OOB) PERMITS

Paved the way for OOB to be a more fulfilling...and “modern, dynamic, and efficient organization.”

P & L accountability for building, fire, MEP, stormwater, zoning plan reviews and inspections, more. Led team of 120+; managed enterprise fund, \$18M+. Established policies, and re-freshened tactics; capitalized on areas for efficiency improvements.

Transformed all to **be more strategic, forward-thinking**. Coached, empowered staff...to build mid-level decision-making skills. Held meetings with architects, engineers...re critical construction projects, timeliness in meeting **deliverables**. **Enjoyed esteemed reputation, relationship**, with city council/legal department...as **“go-to” problem solver**.

Also – swiftly fulfilled de-facto role of "OMBUDSMAN". In addressing/upgrading wide sets of issues...throughout city departments (...issues that often NEEDED forthcoming, stark LEADERSHIP; and instances of "well-timed hubris", & confident decision-making, to resolve...).

Infrastructure Development and Business Expansion; Public Forum Expertise

Provided problem-solving guidance to several *“imetable critical”* area development and infrastructure projects. Such endeavors presented potential for...and/or yielded strong, positive impacts to...[boosting/ed] local economy growth metrics and horizons.

- **PORSCHE MOTORCARS HQ** – Prompt in stewarding urgent project...a \$100M, 27-acre, HQ complex -- (...*Porsche’s largest U.S. infrastructure investment*). Rebooted & expedited permits – to meet key deadlines for grand opening.
- **BUCKHEAD-ATLANTA** – Steered city depts. in completing *B. Atlanta* (re-energized, \$5M residential-comm. development...brought back to form, after ‘09 downturn).
- **GOOGLE FIBER** – Main facilitator...in build-out of new, fiber network install...thru various areas of city. *** **TYLER PERRY STUDIOS** – Took lead role in permitting stormwater plans, ensuring compliances with traffic codes and fire regs, more...*to launch on-time, on-budget, ground-up studios/stages, etc.*
- **FLATIRON BUILDING** – Involved throughout with historical preservation, restoration of *Atlanta Flatiron Building*. Rescued timetables, underscored safety, maintained progress...in achieving project’s success (*Microsoft* a main tenant).
- **FY 2016 BUDGET** – Engaged core dialogues with city Finance Committee, re OOB budget. *Visionary, probing ideas* offered...per managerial improvements, refreshed common-sense approaches...for near term & future horizons.

Big-Picture / Visionary Direction

Refocused OOB towards more “customer-centric” goals. Articulated “less-siloed” processes - across multiple forums/benchmarks in permitting. Ironed-out handlings of stormwater operations, defunct subdivisions, quality in infrastructure development.

Bottom-Line Performance

DROVE \$1M of “IN-KIND” efficiencies, SAVINGS – over 2 years. By **LEADING PROCESS improvements, overcoming permitting red-tape...; recognizing business needs** [i.e., **responsively guiding projects** thru vital phases; defusing late fees/liquidated damages; meeting finance timetables].

Relationship and Consensus Building

Fostered sustainable partnerships/alliances with developers, others, in private sector. Worked seamlessly with internal/external stakeholders - in maintaining progress towards objectives. Acted as catalyst in Council meetings...and in other dialogues.

City of Paris, KY

Lexington, KY, Metropolitan Area

CITY MANAGER / UTILITIES MANAGER

Managed: Water/Sewer/Electric, Police-Fire & E-911, Industrial Park, Econ. Development, Historic Downtown, City-County Relations, Engineering/Public Works. Directed, trained 140+ staff. Oversaw \$15M+ budget.

General Fund Stewardship; Budgeting / Fiscal Management

Increased general fund over 200% for *FY 2010* (sharp rise, from 2008 low point). Elevated openness, accessible recordkeeping...for city-county operations. Skillfully tackled FY 2009/10 budget – and renewed **quality relationship with auditors**.

Stewarded new general and muni utilities funds capital budgets...and led 2010 *KLC* \$800K streets rebuild (1st major project of this scope in years). Examined of fiscal status re utilities; instilled refreshed budgeting/planning processes.

Procedures- Procurement-Protocols

Updated forecasting protocols, mid-manager trainings. Instituted newer procedures. Created stronger fiscal controls for departments, associated tracking of expenses.

Upgraded SOPs/By-Laws; for Industrial Park, EMS/E-911, more. Strengthened management practices, auditing transparencies/budgeting, and other procedures. Revised HR policies & codifications, to raise professionalism, enhance labor-management standards.

Department Reboots and Projects Mgmt. Team & Relationship Building.

Re-tasked departments -- *to include promoting greater cross-training(s)...and eliminating inefficient [staffing] redundancies*. Outreached with Fire, Police...to boost and fortify morale, & departmental cohesions.

Staff Development & Re-engineering. H.R. / Benefits Administration.

Created role/hired 1st HR-Risk Coordinator, & Finance Director. Rectified pressing HR liabilities, in my 1st year. *Proactive, engaged, and responsive listener*. Introduced new HSA plans - drove participation in same...to over 50%. Cleaned up worker comp claims.

Competitive Bids, Bidding / RFPs

Drafted, issued...1st competitive RFP for EMS services (deemed critical to area's quality of life and strategic planning). Led 1st bidding(s) for city's banking operations and needs.

City of Fort Morgan, CO

NE Colorado; Rural county-seat community; east of Greeley, CO

CITY ADMINISTRATOR / CITY MANAGER

Ran Utilities, Airport, Golf Course, Library, Land Use/Zoning, Recreation & Water Rights depts., and HR & Budgeting. Directed 150+ staff. Managed \$50M+ budget. Recruited/hired staff...including management team lead members.

Objectively addressed changes...resulting from popular vote for new *City Manager Government* -- 2007.

Budget Management and Optimization

Took control of FY 2008 budget – reducing outlays...\$51M to \$47M...while retaining staff & maintaining full service delivery. ** Re-examined audits, past budgets. Clarified reserves & revenue forecasts. Conducted analysis, establishing more integrity w fund levels. Re-did golf course subsidy; brought more accuracy to budgets, cost allocations.

Media & Community Relations

Prior to vote on - then - *in light of...*new city charter... I instituted ***fresh w approaches...to media and community relations***; imbued with ACCESSIBILITY, CANDOR, UNCOMMON TRANSPARENCY.

Brought revitalized outreach efforts...(plus upgraded customer service) to City Board relationships - including airport, golf board members, as well as citizens - using relevant budgets in **spearheading** dialogues. Built buy-in for new fiscal strategies & options.

Leadership, Team Building

Recruited top talent for key leadership positions, including new HR-Risk Management Community Services and Comm. Development Directors. Engaged ***firm-but-fair*** negotiations, re water, electric service for proposed ethanol plant.

City of Marine City, MI

Detroit Suburb -- at Great Lakes/St. Clair River Waterway-Border with Canada

CITY MANAGER

Managed Water-Wastewater, Recreation, Police/Fire, City Clerk/Elections – led & coached 55+ staff. Resolved labor struggles; administered \$11M budget. Rewrote parliamentary procedures to improve clarity. Oversaw [TIF] Tax Incremental Finance districts. Worked with city attorney, council, on meetings rules-of-procedures.

H.R. / Labor Relations / Pension Board

In light of labor discussions, and 2007/08 budget, I crafted astute solution(s)...agreeable to labor and council (plus, settled 3 union contracts...within a year). Also reduced grievances (to favor more in-house resolutions instead), and turned around history of bad morale amongst teams. Police diversity boosted via new females hires.

Pension Board Member: was key in repairing troubled, labor-management, fiscal, & jurisdictional issues...and in updating core pension elements (I worked intensively with actuaries & health insurance advisors; creating health care component to pension system).

Budget / Expense Management

Maintained stable fund balances – despite rising expenses & legacy costs. Consistently matched revenues & expenditures, upheld steady services delivery. ** **Revised inefficient budgeting protocols**...and strengthened auditing compliances...and instituted appropriate policies and **fiscal controls - FOR {3} TIFA DISTRICTS.**

Facilities / Operations Improvements *
Regulatory Compliances / Responsible Charges**

Led water plant upgrades, automation integrations, capital improvements for wastewater ops. Streamlined activities, reduced overtime costs. ** Guided city to **achieve 85% compliance rate**...for building code corrections...in 1 year (following launch of 1st-ever property & code enforcement program). ** Clarified *Historical District* purviews, boundaries.

Strategic Partnerships

Executed fresh, entrepreneurial contracts...with area townships - for fire/EMS coverage from city. And separately with county equalization – re tax assessing services for city.

**Program & Process Enhancement.
Community Transparency.**

Fixed Recreation Department programs. Resolved perception, conduct issues with P.D. – *and improved operations markedly* – enough to **retire Police Advisory Board**. Revamped Planning Commission standards/procedures. And originated transparent, “open-session”, City Mgr. **job reviews**...increasing outreach, more informed discussions.

Village of Pioneer, OH

OH / MI / IN Tri-State Area; AMP-Ohio {Public Power} Community

VILLAGE ADMINISTRATOR

In charge of Cemetery, Police, Fire, Water & Electric Utilities, Community Center, Grants, Recreation, and HR.

- Managed team of 20+ and budget of \$3M. Addressed issues in enterprise funds, subdivisions, land use, flood plains. Handled 3 fast-paced elected office changes steadily (Mayor & Treasurer), 1998 to 2000. Lobbied at Federal and State levels...regarding public power.
- Championed original-thinking, clarity, in complying with EPA, ODOT, and other regulations.

Other Work Experience

Volunteer Board Service

- Senior Building Inspector, City of South Euclid, OH
- Housing Inspector, City of Cleveland Heights, OH
- College Intern, City of Cleveland, OH

- 2017–2020; **Appointed Member, Chairman, with *Keep Cobb Beautiful*** - Community Education and Environmental Advisory Board; Cobb County, GA.

*(also worked as sub-teacher * 2008-09; 2011-13; 2016-17)*

Education

Master of Business Administration

Marketing, Finance, Law

CLEVELAND STATE UNIVERSITY –
Cleveland, OH

Bachelor of Arts

Economics, Political Science

CLEVELAND STATE UNIVERSITY –
Cleveland, OH
UNIVERSITY OF MICHIGAN – Ann Arbor, MI

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Affiliations ** Community Engagement ** Awards / Other

- ✓ Member, International City/County Management Association
20 Years, Recognized Service Award, 2006: ICMA
- ✓ Volunteer, “*Old Newsboys*” Charitable Organization, Marine City, MI.
- ✓ Steadily active with Chambers of Commerce, other community activities.
- ✓ “Point” Attendee (*for City of Atlanta*) for *Acvela* Software “*Engage*” 2015 Conference, Los Angeles, CA
- ✓ An Acknowledged [Local Government] Transparency Proponent.